



2025 Spring HPwES All Hands Contractor Meeting

Wednesday, May 14, 2025

Chesapeake Utilities, Dover

Building a More Efficient Future Together



Welcome



Today's Agenda

Topic	Duration	Start	End
Welcome	10 mins	9:05	9:15
Program Review and Updates	15 mins	9:15	9:30
Ask Drew	60 mins	9:30	10:30
Century Club Award Presentations	15 mins	10:30	10:45
Trip to Safety Town	45 mins	10:45	11:30
Lunch and Networking	90 mins	11:30	1:00

Program Year Recap

HP & AHP Combined YOY Comparison			Delta
	PY24	PY25	
Projects	2418	1738	-28%
Assessments	3120	2767	-11%

Timeframe: July - April

AHP Only YOY Comparison			Delta
	PY24	PY25	
Projects	372	160	-57%
Assessments	366	259	-29%

Timeframe: July - April

	Conversion Rate
PY24	78%
PY25	63%

Program Year Recap

Top Measures of PY 2025			
Measures	Units Installed	Electric Savings (kWh)	Gas Savings (Therms)
Air Source Heat Pumps	236	509,033.16	
Mini Split Heat Pump	102	246,026.34	18,465.86
Crawlspace Encapsulation	257	165,894.19	4,133.75
Heat Pump Water Heater	82	152,266.95	
Air Sealing	644	130,336.90	17,645.22
Central Air Conditioner	139	121,719.04	
Whole Home Dehumidification	311	100,480.42	
Duct Sealing	70	82,701.86	11,974.86
Attic Insulation	364	51,827.27	12,181.42
Rim Joist Insulation	354	33,950.41	1,014.06
Hybrid HP Furnace	294		75,014.17

Timeframe: July - April

Program Year Recap

Measure	YOY Growth
Air Sealing	9%
Crawlspace Encapsulation	17%
Duct Sealing	11%
Floor Insulation	29%
Foundation Insulation	19%
Mechanical Ventilation	32%
Wall Insulation	33%
Whole home Dehumidification	3%

Timeframe: July - April

Ask Drew

Executive Director, DESEU



Century Club Award Presentations

Century Club Awardees

2024 Assessments

- Comfort & Energy Solutions LLC
- Energy Efficient Earth
- Energy Services Group
- Energy Solutions LLC
- Equinox LLC
- Home Performance Consulting LLC
- Independence Power Solutions
- Lawson Home Services LLC
- Lumeco Energy LLC
- Woodcock Home Energy LLC

Century Club Awardees

2024 Residential Efficiency

- Alltemp Air Inc.
- Barkley Heating & Air
- Burns & McBride
- Crawl Space Ninja Delaware
- Home Performance Group
- Koala Insulation of Newark
- Lumeco Energy LLC
- Maichle's Heating and Air Conditioning Inc.
- Seaside Crawl Space

Thank You For Attending!

If you would like additional information or have feedback, please contact:

Your HPwES Program Team

