

**Delaware Sustainable Energy Utility
Empowerment Program
Cash Flow Profit & Loss Budget vs. Actual
As of February 29, 2024**

	<u>Jan '24 - Feb '24</u>	<u>Jul '23 - Feb '24</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Ordinary Revenue/Expense					
Revenue					
5185 · Exelon Fund	0.00	0.00	286,075.00	-286,075.00	0.0%
5189 · Energy Equity Fund (SEU Cont.)	0.00	0.00	0.00	0.00	0.0%
5192 · ARPA Funds - Restricted	0.00	289,299.46	790,000.00	-500,700.54	36.62%
5196 · Energy Equity Fundraising	0.00	25,000.00	100,000.00	-75,000.00	25.0%
5199 · Roofs from the Heart	0.00	0.00	50,000.00	-50,000.00	0.0%
5310 · Interest on savings	0.00	171,093.37			
Total Revenue	0.00	485,392.83	1,226,075.00	-740,682.17	39.59%
Gross Revenue	0.00	485,392.83	1,226,075.00	-740,682.17	39.59%
Expense					
7200 · Salaries & Related Expenses					
7220 · Salaries & Wages	10,015.40	56,608.10	162,000.00	-105,391.90	34.94%
7230 · Pension Plan Contributions	759.50	3,539.69	14,000.00	-10,460.31	25.28%
7235 · Specific Assistance-Intern		21,388.20	15,000.00	6,388.20	142.59%
7250 · Payroll taxes	796.22	4,360.56	21,000.00	-16,639.44	20.77%
7255 · Health Compensation	1,013.36	7,399.27	18,000.00	-10,600.73	41.11%
7260 · Life,Disability, Dental, Vision	588.16	2,057.40	0.00	2,057.40	100.0%
Total 7200 · Salaries & Related Expenses	13,172.64	95,353.22	230,000.00	-134,646.78	41.46%
7500 · Contract Service Expenses					
7560 · Grant Support Expenses	0.00	0.00	24,000.00	-24,000.00	0.0%
7580 · Measurement/Verification/Eval.	0.00	22,740.76	200,000.00	-177,259.24	11.37%
7590 · Program Development	0.00	0.00	60,000.00	-60,000.00	0.0%
Total 7500 · Contract Service Expenses	0.00	22,740.76	284,000.00	-261,259.24	8.01%
8100 · Nonpersonnel Expenses					
8110 · Supplies	0.00	0.00	3,000.00	-3,000.00	0.0%
8170 · Printing, Copying & Postage	0.00	977.50	3,000.00	-2,022.50	32.58%
Total 8100 · Nonpersonnel Expenses	0.00	977.50	6,000.00	-5,022.50	16.29%
8200 · Facility & Equipment Expenses					
8210 · Rent & Parking	0.00	4,469.93			
8220 · Utilities	256.40	981.32			
8230 · Office Equipment & Furniture	0.00	0.00	3,000.00	-3,000.00	0.0%
Total 8200 · Facility & Equipment Expenses	256.40	5,451.25	3,000.00	2,451.25	181.71%
8300 · Travel, Meeting & Training Exp					
8310 · Travel & Lodging	0.00	0.00	3,000.00	-3,000.00	0.0%
8320 · Meeting Expenses	0.00	0.00	5,000.00	-5,000.00	0.0%
8540 · Staff Development	0.00	0.00	5,000.00	-5,000.00	0.0%
Total 8300 · Travel, Meeting & Training Exp	0.00	0.00	13,000.00	-13,000.00	0.0%
8400 · Marketing/Public Relations					
8400 · Marketing/Public Relations - Other	0.00	0.00	40,000.00	-40,000.00	0.0%
8402 · Advertising	0.00	9,453.50			
Total 8400 · Marketing/Public Relations	0.00	9,453.50	40,000.00	-30,546.50	23.63%
8500 · Other Admin. Expenses					
8560 · Outside Computer Services	0.00	4,966.93	7,000.00	-2,033.07	70.96%
8585 · Bank Service Chgs/Financial Fee	57.57	22,632.47	16,000.00	6,632.47	141.45%
Total 8500 · Other Admin. Expenses	57.57	27,599.40	23,000.00	4,599.40	120.0%
8805 · Empowerment Grant-Delmarva Pwr	0.00	283,724.75	286,075.00	-2,350.25	99.18%
8810 · Energy Equity Fund-Empowerment	653,516.00	517,246.50	2,500,000.00	-1,982,753.50	20.69%

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8820 · ARPA Grant Disbursements	13,025.92	302,141.06	790,000.00	-487,858.94	38.25%
8830 · Roofs from the Heart EE Homes	0.00	0.00	150,000.00	-150,000.00	0.0%
Total Expense	680,028.53	1,264,687.94	4,325,075.00	-3,060,387.06	29.24%
Net Ordinary Revenue	-680,028.53	-779,295.11	-3,099,000.00	2,319,704.89	25.15%
Other Revenue/Expense					
Other Revenue					
6800 · Change in Investment Value					
6801 · Capital Gains/Losses	0.00	73,355.23			
Total 6800 · Change in Investment Value	0.00	73,355.23			
Total Other Revenue	0.00	73,355.23			
Net Other Revenue	0.00	73,355.23			
Net Revenue	-680,028.53	-705,939.88	-3,099,000.00	2,393,060.12	22.78%