

**Delaware Sustainable Energy Utility**  
**Cash Flow Profit & Loss Budget vs. Actual**  
As of February 29, 2024 (66% Lapsed)

	<u>Jan '24 - Feb '24</u>	<u>Jul '23 - Feb '24</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
<b>Beginning Cash Balance</b>	33,172,784.25				
<b>Ordinary Revenue/Expense</b>					
<b>Revenue</b>					
4010 · SEU-ONE Admin Fee	76,229.06	275,119.33	300,000.00	-24,880.67	91.71%
4550 · SREC Trade Fee Reimbursement	176,475.00	470,600.00	621,000.00	-150,400.00	75.78%
4560 · Solicitation Fee Reimbursement	0.00	0.00	64,500.00	-64,500.00	0.0%
5030 · Annual RGGI Allocation	7,902,304.49	13,824,396.46	21,000,000.00	-7,175,603.54	65.83%
5085 · Home Energy Counseling Income	250.00	2,500.00			
5170 · Bond & Master Lease Fees	40,011.45	40,011.45	225,000.00	-184,988.55	17.78%
5180 · Loan & Program Service Fees	3,433.38	39,656.92	65,000.00	-25,343.08	61.01%
5181 · Loan Late Fees	5,797.25	30,634.06	10,000.00	20,634.06	306.34%
5190 · Energy Savings Exchange Income	92,500.50	186,625.50	300,000.00	-113,374.50	62.21%
5191 · PACE Fees	0.00	110,273.94	300,000.00	-189,726.06	36.76%
5193 · Charging Station Income	0.00	0.00	2,500.00	-2,500.00	0.0%
5310 · Interest on savings	154,897.59	640,194.18	350,000.00	290,194.18	182.91%
6800 · Change in Investment Value	58,666.24	512,430.50	65,000.00	447,430.50	788.36%
5490 · SREC Sales (Delmarva-Auction)	840,067.30	3,210,689.44	5,400,000.00	-2,189,310.56	59.46%
5495 · SREC Sale (DESEU)	17,765.00	215,165.00	350,000.00	-134,835.00	61.48%
<b>Total Revenue</b>	<u>9,368,397.26</u>	<u>19,558,296.78</u>	<u>29,053,000.00</u>	<u>-9,494,703.22</u>	<u>67.32%</u>
<b>Cost of Goods Sold</b>					
5440 · Solicitation Fees	0.00	67,761.58	64,500.00	3,261.58	105.06%
5445 · SRECs Purchased	826,241.80	3,164,872.06	5,400,000.00	-2,235,127.94	58.61%
5446 · SREC Trade Fee	117,650.00	447,100.00	621,000.00	-173,900.00	72.0%
<b>Total COGS</b>	<u>943,891.80</u>	<u>3,679,733.64</u>	<u>6,085,500.00</u>	<u>-2,405,766.36</u>	<u>60.47%</u>
<b>Gross Revenue</b>	8,424,505.46	15,878,563.14	22,967,500.00	-7,088,936.86	69.14%
<b>Expense</b>					
<b>7200 · Salaries &amp; Related Expenses</b>					
7210 · Officer Salaries	19,230.76	81,730.73	131,250.00	-49,519.27	62.27%
7220 · Salaries & Wages	73,411.88	312,209.81	425,250.00	-113,040.19	73.42%
7230 · Pension Plan Contributions	6,992.04	27,968.16	34,020.00	-6,051.84	82.21%
7235 · Specific Assistance-Intern	9,707.94	41,287.11	30,000.00	11,287.11	137.62%
7250 · Payroll taxes	7,493.75	31,193.19	40,000.00	-8,806.81	77.98%
7255 · Health Compensation	9,831.46	42,432.57	50,000.00	-7,567.43	84.87%
7260 · Life,Disability, Dental, Vision	2,300.04	10,109.79	24,000.00	-13,890.21	42.12%
<b>Total 7200 · Salaries &amp; Related Expenses</b>	<u>128,967.87</u>	<u>546,931.36</u>	<u>734,520.00</u>	<u>-187,588.64</u>	<u>74.46%</u>
<b>7500 · Contract Service Expenses</b>					
7520 · Accounting Fees	6,143.00	72,879.50	72,000.00	879.50	101.22%
7530 · Legal Fees	16,016.62	81,145.28	75,000.00	6,145.28	108.19%
7540 · Financial Services	2,250.00	30,183.25	75,000.00	-44,816.75	40.24%
7550 · Research & Development Expenses	0.00	9,832.50	300,000.00	-290,167.50	3.28%
7580 · Measurement/Verification/Eval.	364.84	38,395.67	125,000.00	-86,604.33	30.72%
<b>Total 7500 · Contract Service Expenses</b>	<u>24,774.46</u>	<u>232,436.20</u>	<u>647,000.00</u>	<u>-414,563.80</u>	<u>35.93%</u>
<b>8100 · Nonpersonnel Expenses</b>					
8110 · Supplies	694.48	2,504.04	4,000.00	-1,495.96	62.6%
8130 · Telephone & telecomm	930.86	4,204.44	4,000.00	204.44	105.11%
8170 · Printing, Copying & Postage	1,154.33	4,036.63	5,500.00	-1,463.37	73.39%
8180 · Books, subscriptions, reference	1,000.00	904.00	800.00	104.00	113.0%
<b>Total 8100 · Nonpersonnel Expenses</b>	<u>3,779.67</u>	<u>11,649.11</u>	<u>14,300.00</u>	<u>-2,650.89</u>	<u>81.46%</u>
<b>8200 · Facility &amp; Equipment Expenses</b>					

	<b>Jan '24 - Feb '24</b>	<b>Jul '23 - Feb '24</b>	<b>Budget</b>	<b>\$ Over Budget</b>	<b>% of Budget</b>
8210 · Rent & Parking	15,674.64	46,305.81	53,000.00	-6,694.19	87.37%
8220 · Utilities	497.70	1,904.91	3,500.00	-1,595.09	54.43%
8230 · Office Equipment & Furniture	120.00	120.00	4,500.00	-4,380.00	2.67%
8350 · Vehicle Lease & Expenses	0.00	0.00	3,000.00	-3,000.00	0.0%
<b>Total 8200 · Facility &amp; Equipment Expenses</b>	<b>16,292.34</b>	<b>48,330.72</b>	<b>64,000.00</b>	<b>-15,669.28</b>	<b>75.52%</b>
<b>8300 · Travel, Meeting &amp; Training Exp</b>					
8310 · Travel & Lodging	0.00	721.69	7,500.00	-6,778.31	9.62%
8320 · Meeting Expenses	92.84	1,163.63	2,500.00	-1,336.37	46.55%
8340 · Meals & Entertainment	196.62	1,598.46	2,000.00	-401.54	79.92%
8540 · Staff Development	0.00	2,708.00	2,500.00	208.00	108.32%
<b>Total 8300 · Travel, Meeting &amp; Training Exp</b>	<b>289.46</b>	<b>6,191.78</b>	<b>14,500.00</b>	<b>-8,308.22</b>	<b>42.7%</b>
<b>8400 · Marketing/Public Relations</b>					
8330 · Membership Dues	427.00	3,692.00	7,500.00	-3,808.00	49.23%
8402 · Advertising	2,046.74	69,458.79	150,000.00	-80,541.21	46.31%
8403 · Sponsorships	2,880.00	18,106.75	25,000.00	-6,893.25	72.43%
<b>Total 8400 · Marketing/Public Relations</b>	<b>5,353.74</b>	<b>91,257.54</b>	<b>182,500.00</b>	<b>-91,242.46</b>	<b>50.0%</b>
<b>8500 · Other Admin. Expenses</b>					
8520 · Insurance	5,016.00	11,668.00	22,000.00	-10,332.00	53.04%
8530 · Corporate Taxes	0.00	0.00	400.00	-400.00	0.0%
8560 · Outside Computer Services	4,114.98	15,966.92	60,000.00	-44,033.08	26.61%
8570 · Legal Advertising	0.00	0.00	3,500.00	-3,500.00	0.0%
8585 · Bank Service Chgs/Financial Fee	11,131.36	37,053.78	40,000.00	-2,946.22	92.63%
8586 · SREC Sale Expenses (DESEU)	14,180.00	311,170.00	155,000.00	156,170.00	200.76%
<b>Total 8500 · Other Admin. Expenses</b>	<b>34,442.34</b>	<b>375,858.70</b>	<b>280,900.00</b>	<b>94,958.70</b>	<b>133.81%</b>
<b>8600 · RGGI Program Expense</b>					
8606 · State Fleet Vehicles	0.00	0.00	300,000.00	-300,000.00	0.0%
8611 · Mid-Atlantic Clean Hydrogen Hub	0.00	0.00	1,000,000.00	-1,000,000.00	0.0%
8612 · Non-Profit EEIF Grant	3,665.00	3,665.00	1,000,000.00	-996,335.00	0.37%
8622 · Energize Delaware Farm EE Prog	57,226.80	128,333.51	650,000.00	-521,666.49	19.74%
8623 · Lights on Delaware Strong	0.00	226,642.98	226,643.00	-0.02	100.0%
8627 · 2017 Bond Issue Tech Assistance	136,746.34	150,990.34	140,000.00	10,990.34	107.85%
8632 · ZeMod for Low/Mod Income	8,303.10	51,632.64	100,000.00	-48,367.36	51.63%
8635 · Faith Efficiency	0.00	2,424.70	150,000.00	-147,575.30	1.62%
8637 · Business Technical Assistance	25,958.32	51,916.64	140,000.00	-88,083.36	37.08%
8640 · Energy Assessmnts for Nonprofit	75,000.00	150,000.00	150,000.00	0.00	100.0%
8650 · Low Interest Loan Program	272,133.49	1,030,244.92	14,000,000.00	-12,969,755.08	7.36%
8655 · Pre-Weatherization	239,775.72	1,099,838.34	1,750,000.00	-650,161.66	62.85%
8656 · DEC SREC Prebuy Program	0.00	0.00	1,000,000.00	-1,000,000.00	0.0%
8657 · PACE	6,740.00	50,090.00	160,000.00	-109,910.00	31.31%
8660 · Pathway to Green Ribbon Schools	47,196.00	86,559.65	200,000.00	-113,440.35	43.28%
8662 · Energize DE MultiFamily Housing	-1,265.00	1,003,899.69	2,700,000.00	-1,696,100.31	37.18%
8663 · Energize DE Climate Smart House	0.00	0.00	354,000.00	-354,000.00	0.0%
8664 · SREC Pre-Buy Program	0.00	0.00	500,000.00	-500,000.00	0.0%
8665 · Residential Solar Loan Program	508,650.45	1,785,519.29	2,400,000.00	-614,480.71	74.4%
8670 · Home Performance w/Energy Star	1,492,975.90	6,395,490.99	10,000,000.00	-3,604,509.01	63.96%
8673 · Home Energy Counseling and Chec	22,458.13	252,712.86	950,000.00	-697,287.14	26.6%
8674 · Charging Station Infrastructure	8,000.00	8,000.00	100,000.00	-92,000.00	8.0%
8675 · Home Performance Loan Reserve	456,330.68	1,518,923.74	2,000,000.00	-481,076.26	75.95%
8677 · Energize Delaware Online Market	68,021.14	173,109.61	340,000.00	-166,890.39	50.92%
8692 · Challenge School District Solar	0.00	250,000.00	3,000,000.00	-2,750,000.00	8.33%
8693 · Challenge ESPC	600,000.00	1,000,000.00	2,000,000.00	-1,000,000.00	50.0%
8694 · Challenge Higher Ed Solar	0.00	0.00	250,000.00	-250,000.00	0.0%
8695 · Challenge EV Fleet	312,409.77	1,773,457.81	4,000,000.00	-2,226,542.19	44.34%

	<u>Jan '24 - Feb '24</u>	<u>Jul '23 - Feb '24</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
8696 · Small Business Performance Prog	9,191.52	115,774.89	300,000.00	-184,225.11	38.59%
8697 · Challenge Library Solar	195,182.50	195,182.50	1,500,000.00	-1,304,817.50	13.01%
8698 · Workforce Development	0.00	0.00	200,000.00	-200,000.00	0.0%
8699 · Community Ambassadors	0.00	0.00	100,000.00	-100,000.00	0.0%
<b>Total 8600 · RGGI Program Expense</b>	<b>4,544,699.86</b>	<b>17,504,410.10</b>	<b>51,660,643.00</b>	<b>-34,156,232.90</b>	<b>33.88%</b>
8700 · Depreciation Expense	5,269.40	17,618.42	500.00	17,118.42	3,523.68%
<b>Total Expense</b>	<b>4,763,869.14</b>	<b>18,834,683.93</b>	<b>53,598,863.00</b>	<b>-34,764,179.07</b>	<b>35.14%</b>
<b>Net Ordinary Revenue</b>	<b>3,660,636.32</b>	<b>-2,956,120.79</b>	<b>-30,631,363.00</b>	<b>27,675,242.21</b>	<b>9.65%</b>
<b>Other Revenue/Expense</b>					
<b>Other Revenue</b>					
<b>Other Revenue</b>	500,000.00	500,000.00			
5320 · Interest on Loans			900,000.00	-355,736.03	60.47%
1321 · Interest on 1201 N. Market loan	38.31	668.45			
1323 · Interest on Cherry Island Loan	128.99	1,124.50			
1324 · Interest on Renew Loans	724.45	2,956.17			
1326 · Interest on Dover Par 3	49.50	192.79			
1327 · Interest on Riverfront	3,383.19	24,088.58			
1329 · Interest on Coffee Cup Ranch	376.50	2,294.14			
1331 · Interest on Christina School	12,624.43	57,925.26			
1333 · Interest on Race Track Car Wash	83.83	644.47			
1334 · Interest on DEMEC, Inc. Loan	136.75	1,071.37			
1336 · Interest on UUSD Loan	42.08	303.59			
1337 · Interest on Bruce Daisey Loan	9.08	70.21			
1339 · Interest on Lewes Library Loan	115.66	891.07			
1340 · Interest on Peaceful Pond LLC					
1340.5 · Interest on Peaceful Pond LLC 2	21.96	163.31			
1340 · Interest on Peaceful Pond LLC - Other	1,106.45	7,840.00			
<b>Total 1340 · Interest on Peaceful Pond LLC</b>	<b>1,128.41</b>	<b>8,003.31</b>			
1341 · Interest on DE Nat'l Guard Loan	11,480.09	52,573.42			
1342 · Interest on Hy-Point Dairy Farm	733.83	5,310.77			
1343 · Interest on KANI, LLC Loan	48.94	494.76			
1345 · Interest on Hill Farm Loan	39.75	289.00			
1346 · Interest on Comm. Lutheran Loan	18.39	137.55			
1349 · Interest on First Presbyterian	178.04	1,280.14			
1351 · Interest on PAL Loan	140.06	1,055.20			
1352 · Interest on Incline Loans	16,734.85	52,286.93			
1353 · Interest on Georgetown Medical	70.28	520.78			
1354 · Interest on J & T Farms Loan	479.33	2,918.07			
1355 · Interest on 3KB Corp Loan	67.12	284.38			
1356 · Interest on Collier Loan	312.30	2,264.81			
1359 · Interest on Odyssey Charter	279.46	1,256.41			
1361 · Interest on Chick-a-More Loan					
1361.5 · Interest on Chick-a-More II	3.14	35.09			
1361 · Interest on Chick-a-More Loan - Other	519.69	3,692.89			
<b>Total 1361 · Interest on Chick-a-More Loan</b>	<b>522.83</b>	<b>3,727.98</b>			
1362 · Interest on Robbins Nest Loan	49.32	363.72			
1363 · Interest on KC Farms Loan	521.84	3,705.61			
1365 · Interest on On The Bend Farm Ln	192.67	1,368.41			
1367 · Interest on Covenant Farms Loan	80.56	373.16			
1368 · Interest on Hearn Farm Loan	26.92	192.67			
1369 · Interest on Wilm. Blue Rocks	242.09	1,728.96			
1371 · Interest on Lorelton Loan					
1371.5 · Interest on Lorelton II Loan	112.07	794.36			

	<u>Jan '24 - Feb '24</u>	<u>Jul '23 - Feb '24</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
1371 · Interest on Lorelton Loan - Other	1,307.88	9,302.34			
<b>Total 1371 · Interest on Lorelton Loan</b>	<b>1,419.95</b>	<b>10,096.70</b>			
1372 · Interest on Parry Farms Loan	911.15	6,491.50			
1373 · Interest on Ursuline Academy	718.51	4,353.54			
1374 · Interest on 1007 Market St Cond	5,014.74	36,299.28			
1375 · Interest on Jazmen Farm Loan	34.85	252.14			
1376 · Interest on Haven Farm Loan	848.31	6,015.06			
1378 · Interest on Wright Farm Loan	152.08	1,083.78			
1379 · Interest on Fox Chase Loan	460.04	2,811.69			
1380 · Interest on AnnaLynn Farm Loan	374.82	2,653.10			
1382 · Interest on CSC Auto Center	111.53	795.44			
1385 · Interest on The Teen Warehouse	374.45	2,661.05			
1386 · Interest on Jade Run/Tri Oak	404.23	2,866.14			
1387 · Interest on Beach Babies					
1387.5 · Interest on Beach Babies II	77.79	663.15			
1387 · Interest on Beach Babies - Other	163.39	1,182.55			
<b>Total 1387 · Interest on Beach Babies</b>	<b>241.18</b>	<b>1,845.70</b>			
1388 · Interest on CC Lighthouse Club	198.97	1,437.87			
1389 · Interest on Kauffman Enterprise	594.54	4,209.65			
1390 · Interest on Davenport Farm	570.49	2,350.94			
1391 · Interest on DR AB Properties	104.86	758.42			
1401 · Interest on Chicken Nugget Farm	0.00	1,451.49			
1402 · Interest on Gryffen's Roost	172.39	1,049.15			
1403 · Interest on John H. French	19.30	142.30			
1404 · Interest on Magnolia Manor	893.62	7,243.15			
1406 · Interest on Apatchalan Farms	1,508.35	5,330.66			
1408 · Interest on Bellevue Comm. Ctr	2,241.17	9,064.16			
1409 · Interest on Siim Farm, LLC Loan	374.74	2,295.97			
1412 · Interest on Rose Hill Comm. Ct.	510.30	3,622.32			
1413 · Interest on Syester Farm, Inc.	126.06	900.00			
1414 · Interest on Bobola Farms Loan	69.31	493.14			
1415 · Interest on Severson Farm Loan	792.70	5,609.60			
1416 · Interest on Grimm Farm Loan	175.33	726.91			
1417 · Interest on Adams Four Grocer	1,303.22	9,395.64			
1418 · Interest on Children's Beach	516.70	3,661.73			
1419 · Interest on Wilm. Skating Club	283.73	283.73			
1421 · Interest on Kauffman Traditions	408.43	2,896.53			
1422 · Interest on Lea View Farms	36.75	263.72			
1423 · Interest on Tatnall School Loan	149.90	985.25			
1424 · Interest on Easyspirit, LLC	439.35	3,122.82			
1426 · Interest on Once Upon a Child	0.00	148.03			
1427 · Interest on Delmarva Corrugated	6,351.34	44,857.56			
1428 · Interest on Collins Pond	0.00	94.92			
1429 · Interest on Two Paws Farm	875.36	3,100.42			
1431 · Interest on Wilkins Loan	446.05	3,203.36			
1432 · Interest on Bridgeville R & P	108.68	807.24			
1433 · Interest on Country Rest Home	3,748.43	26,614.07			
1434 · Interest on A New Beginning LLC	187.51	1,361.64			
1435 · Interest on Coastal Venues LLC	183.85	1,300.77			
1436 · Interest on Ruckman Loan	325.07	325.07			
2371 · Interest on Raghunandan Farm	983.54	7,961.11			
2372 · Interest on Marshall Manor LP	177.54	1,284.10			
2373 · Interest on Corazza Loan	1,547.19	4,669.20			

	Jan '24 - Feb '24	Jul '23 - Feb '24	Budget	\$ Over Budget	% of Budget
5321 · Interest on Ecology Loan					
5321.5 · Interest on Ecology Loan II	0.00	10,087.88			
5321 · Interest on Ecology Loan - Other	0.00	13,625.78			
<b>Total 5321 · Interest on Ecology Loan</b>	<b>0.00</b>	<b>23,713.66</b>			
5322 · Interest on 1313 N. Market Loan	4,928.92	35,756.67			
5323 · Interest on REM Farms Loan	1,571.49	11,179.24			
<b>Total 5320 · Interest on Loans</b>	<b>95,050.87</b>	<b>544,263.97</b>	<b>900,000.00</b>	<b>-355,736.03</b>	<b>60.47%</b>
<b>Total Other Revenue</b>	<b>595,050.87</b>	<b>1,044,263.97</b>	<b>900,000.00</b>	<b>144,263.97</b>	<b>116.03%</b>
<b>Other Expense</b>					
9102 · Bad Debt Expense	-3,448,563.31	-3,220,127.96			
9100 · Loss on Renew Loan Chg Offs	0.00	5,797.28			
<b>Total Other Expense</b>	<b>-3,448,563.31</b>	<b>-3,214,330.68</b>			
<b>Net Other Revenue</b>	<b>4,043,614.18</b>	<b>4,258,594.65</b>	<b>900,000.00</b>	<b>3,358,594.65</b>	<b>473.18%</b>
<b>Net Revenue</b>	<b>7,704,250.50</b>	<b>1,302,473.86</b>	<b>-29,731,363.00</b>	<b>31,033,836.86</b>	<b>-4.38%</b>

			Remaining Loan Balance	
<b>Other Inflows/Outflows</b>				
1007 Market St. Principal	14,541.46	100,594.12	1,252,341.36	
1201 N. Market St. Principal	11,544.01	80,407.79	11,562.89	
1313 Owner, LLC Principal	15,408.71	106,606.74	1,243,039.81	
3KB Corporation Principal	0.00	0.00	35,001.86	delinquent
Adams Four Grocer LLC Principal	5,236.74	36,384.08	516,052.24	
AnnaLynn Farms Inc. Principal	843.13	5,872.55	224,049.55	
Apatchalan Farms Inc. Principal	2,366.29	8,230.58	299,896.22	
Beach Babies Child Care Principal	559.46	3,877.40	48,459.65	
Beach Babies Child Care II Principal	879.77	6,997.33	45,796.58	
Bellevue Community Center Principal	3,383.17	13,312.59	445,697.36	
Bobola Poultry LLC	228.65	1,592.58	41,361.16	
Bridgeville Rifle & Pistol Principal	891.32	6,192.76	42,582.12	
Bruce Daisey Farm Principal	190.92	1,329.79	5,258.84	
CC Lighthouse Club LLC	578.32	4,003.16	52,481.54	
Cherry Island Project Principal	4,632.02	32,202.57	51,657.81	
Chick-a-More Farms Inc Principal	1,581.83	10,976.76	310,236.86	
Chick-a-More Farms Inc II Principal	376.18	2,620.15	1,510.77	
Chicken Nugget Farm Principal	0.00	3,912.09	142,866.48	
Children's Beach House Inc. Principal	1,713.29	11,948.20	411,651.07	
Christina School District Principal	42,712.21	191,089.62	3,755,288.37	
Coastal Venues LLC Principal	266.15	1,848.70	73,275.04	
Coffee Cup Ranch Principal	1,411.21	8,432.12	224,490.25	
Collins Pond Farm Principal	0.00	505.08	9,201.89	
Community Lutheran Church Principal	240.28	1,754.80	10,795.74	
Corazza/Carrow Principal	2,358.73	7,048.56	616,517.44	
Country Rest Home, Inc. Principal	7,192.42	49,971.88	1,492,179.78	
Covenant Farm Consolidated Principal	0.00	0.00	24,878.83	
CSC Auto Center Principal	242.34	1,681.65	37,998.16	
Davenport Farm Prinicipal	0.00	0.00	227,584.94	delinquent
Delaware National Guard Principal	34,964.11	571,025.49	3,003,200.04	
Delmarva Corrugated Packaging	5,768.27	39,373.73	1,899,634.08	
DEMEC, Inc. Principal	3,341.04	23,099.27	79,124.73	
Dhanpaul Raghunandan Principal	1,335.63	10,592.25	392,082.75	
Dover Par 3 Principal	897.88	3,123.03	9,229.34	
DR AB Properties Principal	467.84	3,250.48	41,477.95	

	Jan '24 - Feb '24	Jul '23 - Feb '24	Budget	\$ Over Budget	% of Budget
EasySpeak LLC Principal	908.41	6,311.50	174,833.43		
Ecogy Delaware II LLC Principal	0.00	39,491.97	1,145,320.82		
Ecogy Delaware II LLC #2 Principal	0.00	11,121.42	425,962.83		
First Presbyterian Church Principal	971.96	6,769.86	105,855.32		
Fox Chase LLC Principal	2,067.01	12,350.61	273,957.32		
Georgetown Medical Principal	826.68	5,757.94	41,345.27		
Grimm Farms LLC Principal	1,288.55	5,092.01	51,636.54		
Gryffen's Roost Farm Principal	627.61	3,550.85	102,810.91		
Haven Farms, LLC Principal	1,767.32	12,294.35	405,424.00		
Herbert C. Wright Farm Principal	552.54	3,848.56	90,695.49		
Hill Farms Principal	307.60	2,142.45	23,547.88		
Hy-Point Dairy Farms Inc.	3,080.61	21,390.31	267,874.65		
Incline Energy Efficiency Loans	65,717.56	195,134.36	3,092,794.87		
Incline Residential Solar Loan Principal	217,638.60	706,101.66	6,177,190.25		
J & T Farms Principal	1,727.34	10,211.62	285,870.83		
Jade Run/TriOak Farm Principal	1,047.37	7,295.06	241,496.51		
Jazmen Farm Principal	235.25	1,638.56	20,677.37		
John H. French & Sons, LLC Principal	205.24	1,429.48	11,380.73		
KANI, LLC Principal	607.84	5,416.26	18,972.08		
Kauffman Enterprises Inc.	917.82	6,376.87	236,900.66		
Kauffman Traditions	719.80	5,001.08	162,653.34		
KC Farms LLC Principal	1,512.46	10,534.49	311,596.98		
Lea View Farms	186.51	1,299.10	21,863.55		
Lewes Library Principal	2,337.64	16,282.03	67,060.03		
Lorelton Foundation Principal	4,223.50	29,417.32	780,509.56		
Lorelton Foundation II Principal	283.60	1,975.33	66,961.25		
Magnolia Manor Principal	1,624.82	12,904.37	427,314.36		
Marshall Manor LP Principal	1,322.46	34,906.10	105,206.41		
A New Beginning LLC Principal	1,408.42	9,809.87	111,100.32		
Odyssey Charter Principal	0.00	0.00	71,242.27		
On the Bend Farm Principal	566.09	3,942.91	115,038.28		
Once Upon a Child Principal	0.00	1,385.28	13,945.68		
Parry Farms LLC Principal	2,607.50	18,139.05	434,747.91		
Peaceful Pond LLC Principal	1,839.16	12,607.19	440,742.69		
Peaceful Pond LLC EE Principal	275.86	1,921.43	12,900.76		
Police Athletic League of Wilmington Principal	2,151.64	15,061.13	81,888.84		
Race Track Car Wash Principal	1,105.24	7,679.02	32,429.66		
REM Farms LLC Principal	3,428.51	23,820.76	625,170.23		
Power of Concord Principal	8,179.75	25,245.33	73,453.01		
Riverfront Development Principal	11,658.65	81,204.30	2,018,259.35		
Robbins Nest Farm Inc Principal	525.62	3,760.86	29,069.37		
Rose Hill Community Ctr Principal	1,441.43	10,039.79	304,739.75		
Ruckman Solar Principal	692.99	692.99	49,584.01		
Severson Farm Principal	1,164.36	8,089.82	315,915.71		
Skating Club of Wilmington Principal	1,304.49	1,304.49	171,302.77		
Stephen Collier Principal	1,687.70	13,735.19	185,697.92		
Steven Hearn Principal	121.72	847.81	16,031.69		
Syester Farm, Inc. Principal	504.27	3,512.31	75,135.94		
Tatnall School Inc.	3,448.02	20,602.27	86,493.59		
The Teen Warehouse Principal	1,144.32	7,970.34	223,530.61		
Slim Farm/Timothy J. Rogers Principal	1,275.26	7,604.03	148,620.78		
Two Paws Farm Principal	1,685.80	5,863.64	173,809.30		
United Universalists Principal	173.44	1,205.05	16,659.03		

	<u>Jan '24 - Feb '24</u>	<u>Jul '23 - Feb '24</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Ursuline Academy Principal	1,492.57	7,327.52	429,614.48		
Wilkins Farm LLC Prinicpal	1,553.95	10,796.64	176,866.16		
Wilmington Blue Rocks	984.72	6,858.71	144,275.00		
Yasin & Layla LLC Principal	0.00	0.00	372,673.56		
Other Assets Purchased	9,400.00	9,400.00			
<b>Subtotal</b>	<b>540,680.96</b>	<b>2,846,331.15</b>	<b>39,167,115.41</b>		

Ending Cash Balance **36,299,826.85**