

Delaware Sustainable Energy Utility
Energy Empowerment Program
Cash Flow Profit & Loss Budget vs. Actual
As of October 31, 2023 (33% Lapsed)

	<u>Sep - Oct 23</u>	<u>Jul - Oct 23</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Ordinary Income/Expense					
Income					
5185 · Exelon Fund	0.00	0.00	286,075.00	-286,075.00	0.0%
5192 · ARPA Funds - Restricted	0.00	0.00	790,000.00	-790,000.00	0.0%
5196 · Energy Equity Fundraising	0.00	25,000.00	100,000.00	-75,000.00	25.0%
5199 · Roofs from the Heart	0.00	0.00	50,000.00	-50,000.00	0.0%
5310 · Interest on savings	81,640.10	81,640.10			
Total Income	<u>81,640.10</u>	<u>106,640.10</u>	<u>1,226,075.00</u>	<u>-1,119,434.90</u>	<u>8.7%</u>
Gross Profit	81,640.10	106,640.10	1,226,075.00	-1,119,434.90	8.7%
Expense					
8810 · Energy Equity Fund-Empowerment	-119,569.50	-44,069.50	2,500,000.00	-2,544,069.50	-1.76%
8820 · ARPA Grant Disbursements	0.00	0.00	790,000.00	-790,000.00	0.0%
8830 · Roofs from the Heart EE Homes	0.00	0.00	150,000.00	-150,000.00	0.0%
8300 · Travel, Meeting & Training Exp					
8310 · Travel & Lodging	0.00	0.00	3,000.00	-3,000.00	0.0%
8320 · Meeting Expenses	0.00	0.00	5,000.00	-5,000.00	0.0%
8540 · Staff Development	0.00	0.00	5,000.00	-5,000.00	0.0%
Total 8300 · Travel, Meeting & Training Exp	<u>0.00</u>	<u>0.00</u>	<u>13,000.00</u>	<u>-13,000.00</u>	<u>0.0%</u>
8100 · Nonpersonnel Expenses					
8110 · Supplies	0.00	0.00	3,000.00	-3,000.00	0.0%
8170 · Printing, Copying & Postage	0.00	0.00	3,000.00	-3,000.00	0.0%
Total 8100 · Nonpersonnel Expenses	<u>0.00</u>	<u>0.00</u>	<u>6,000.00</u>	<u>-6,000.00</u>	<u>0.0%</u>
8200 · Facility & Equipment Expenses					
8220 · Utilities	241.64	483.08			
8230 · Office Equipment & Furniture	0.00	0.00	3,000.00	-3,000.00	0.0%
Total 8200 · Facility & Equipment Expenses	<u>241.64</u>	<u>483.08</u>	<u>3,000.00</u>	<u>-2,516.92</u>	<u>16.1%</u>
8400 · Marketing/Public Relations	489.25	9,453.50	40,000.00	-30,546.50	23.63%
8500 · Other Admin. Expenses					
8560 · Outside Computer Services	1,216.93	4,966.93	7,000.00	-2,033.07	70.96%
8585 · Bank Service Chgs/Financial Fee	12,039.24	12,087.30	16,000.00	-3,912.70	75.55%
Total 8500 · Other Admin. Expenses	<u>13,256.17</u>	<u>17,054.23</u>	<u>23,000.00</u>	<u>-5,945.77</u>	<u>74.15%</u>
7500 · Contract Service Expenses					
7560 · Grant Support Expenses	0.00	0.00	24,000.00	-24,000.00	0.0%
7580 · Measurement/Verification/Eval.	0.00	22,740.76	200,000.00	-177,259.24	11.37%
7590 · Program Development	0.00	0.00	60,000.00	-60,000.00	0.0%
Total 7500 · Contract Service Expenses	<u>0.00</u>	<u>22,740.76</u>	<u>284,000.00</u>	<u>-261,259.24</u>	<u>8.01%</u>
7200 · Salaries & Related Expenses					
7220 · Salaries & Wages	12,876.94	36,577.30	162,000.00	-125,422.70	22.58%
7230 · Pension Plan Contributions	795.68	2,020.69	14,000.00	-11,979.31	14.43%
7235 · Specific Assistance-Intern	0.00	21,388.20	15,000.00	6,388.20	142.59%
7250 · Payroll taxes	985.08	2,798.16	21,000.00	-18,201.84	13.33%
7255 · Health Compensation	1,042.64	5,409.46	18,000.00	-12,590.54	30.05%
7260 · Life,Disability, Dental, Vision	-24.77	642.42	0.00	642.42	100.0%
Total 7200 · Salaries & Related Expenses	<u>15,675.57</u>	<u>68,836.23</u>	<u>230,000.00</u>	<u>-161,163.77</u>	<u>29.93%</u>

	Sep - Oct 23	Jul - Oct 23	Budget	\$ Over Budget	% of Budget
8805 · Empowerment Grant-Delmarva Pwr	286,224.75	286,224.75	286,075.00	149.75	100.05%
Total Expense	196,317.88	360,723.05	4,325,075.00	-3,964,351.95	8.34%
Net Ordinary Income	-114,677.78	-254,082.95	-3,099,000.00	2,844,917.05	8.2%
Other Income/Expense					
Other Income					
6800 · Change in Investment Value					
6801 · Capital Gains/Losses	39,923.79	39,923.79			
Total 6800 · Change in Investment Value	39,923.79	39,923.79			
Total Other Income	39,923.79	39,923.79			
Net Other Income	39,923.79	39,923.79			
Net Income	-74,753.99	-214,159.16	-3,099,000.00	2,884,840.84	6.91%