

1. In Table A and B the vendor is listed as responsible for conducting personal or corporate credit checks. What is the commercial credit check service the SEU is currently using and/or would like to be used going forward?
 - We have used Equifax for corporate credit report.
 - As for going forward, it's open to discussion. If you have already cooperated with another credit bureau, please mentioned that in your proposal.

2. Is the commitment fee retained by the SEU in all cases once collected?
 - As for now, the commitment fee is retained by SEU. The amount of the commitment fee is \$500 or 1% of the loan amount (whichever is greater).
 - For small loan, we email the applicant and request the full amount of commitment fee when we send them the commitment letter for signature.
 - For large loan, it's half the commitment fee due when the borrow sign the commitment letter, and the balance of the fee due upon Loan closing.

3. Is the data uploaded to Energy Orbit just done when the loan is initially approved or disbursed or is there a monthly requirement to provide data to Energy Orbit on loan status for loans under repayment?
 - This is a Monthly Requirements for loans under repayment.
 - On the next page, I've attached an example project (Exhibit A) from Energy Orbit, which shows the data fields required for upload.

4. When was the SEU envisioning the contractor to fully take over the functions from the RFP, i.e. the launch date after importing all existing loan data and configuring the portal?

As for now, we'd like to shoot for early 2022. The exact month is open to discussion.



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Exhibit A - Loan Program Project Example

Record Name	12345 Main Street - City -County-010101	Project ID	
Client Name	Business Name - Borrower name	Program	Low Interest Loan Program for Business and Non-profits
Project Address	Street Address	Sector	Agriculture, Commercial or Non-profit
Project City	Millsboro	Facility Type	Agricultural Facility
Project Zip	Zipcode	Funder	DESEU
Project County	County	Funding Source	RGGI
Electric Utility	Utility Name	Project Type	Energy Efficiency
Gas Utility	Name of the Utility	Incentive Type	Low-Interest Loans
Other Utility	Propane or Oil Provider	Incentive Power Source	

Loan Details

Application Date	8/7/2018	Closing Date	9/4/2018
Loan \ Bond Payment Start Date	12/1/2018	Loan \ Contract Term (Years)	5
Loan Amount	\$15,575.00	Total Project Costs	\$27,325.00
Annual Energy Savings (\$)	\$5,987.00	Leveraged Funds	\$1.75
		Payback	4.6 Years
		Contractor Hours	

Solar Project Details

PV Capacity (kW)		Annual KWh Production	
Installation Type		Mounting Type	

Energy Savings

Total Savings - All Sources (MMBTU)	170.8		
Gross Annual Electric Savings (kWh)		Gross Annual Gas Savings (MMBTU)	
Propane Gross Annual Savings (MMBTU)	170.79	Oil Gross Annual Savings (MMBTU)	0.00
Gross Annual Propane Saved (Gallons)	1,870.00	Gross Annual Oil Saved (Gallons)	

Green House Gas Savings

Total All Emissions Avoided GHG (mt)	10.53	Carbon Dioxide Avoided GHG (mt)	10.52
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Nitrogen Oxides 0.01
Avoided GHG (mt)

Sulfer Dioxide 0.00
Avoided GHG (mt)

System Information

Owner *****

Last Modified By ***** , 8/26/2019, 3:55 PM

Record Type DESEU - Low Interest Loan Project
Layout