

**Delaware Sustainable Energy Utility  
Energy Empowerment Grant Program  
Cash Flow Profit & Loss Budget vs. Actual  
As of August 31, 2020 (16% Lapsed)**

	<u>Jul - Aug 20</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
5185 · Exelon Fund Disbursement	250,000.00	1,439,920.00	-1,189,920.00	17.36%
<b>Total Income</b>	<u>250,000.00</u>	<u>1,439,920.00</u>	<u>-1,189,920.00</u>	<u>17.36%</u>
<b>Gross Profit</b>	250,000.00	1,439,920.00	-1,189,920.00	17.36%
<b>Expense</b>				
<b>8300 · Travel, Meeting &amp; Training Exp</b>				
8310 · Travel & Lodging	0.00	1,000.00	-1,000.00	0.0%
8320 · Meeting Expenses	0.00	2,000.00	-2,000.00	0.0%
<b>Total 8300 · Travel, Meeting &amp; Training Exp</b>	<u>0.00</u>	<u>3,000.00</u>	<u>-3,000.00</u>	<u>0.0%</u>
<b>8100 · Nonpersonnel Expenses</b>				
8170 · Printing, Copying & Postage	0.00	1,000.00	-1,000.00	0.0%
8110 · Supplies	52.00	1,200.00	-1,148.00	4.33%
<b>Total 8100 · Nonpersonnel Expenses</b>	<u>52.00</u>	<u>2,200.00</u>	<u>-2,148.00</u>	<u>2.36%</u>
<b>8500 · Other Admin. Expenses</b>				
8580 · Energy Empowerment Admin Fee	0.00	57,600.00	-57,600.00	0.0%
8570 · Legal Advertising	0.00	1,500.00	-1,500.00	0.0%
8560 · Outside Computer Services	0.00	1,457.00	-1,457.00	0.0%
8400 · Marketing/Public Relations	1,049.00	20,000.00	-18,951.00	5.25%
<b>Total 8500 · Other Admin. Expenses</b>	<u>1,049.00</u>	<u>80,557.00</u>	<u>-79,508.00</u>	<u>1.3%</u>
<b>8200 · Facility &amp; Equipment Expenses</b>				
8350 · Vehicle Lease & Expenses	0.00	4,700.00	-4,700.00	0.0%
8230 · Office Equipment	199.98	1,000.00	-800.02	20.0%
8220 · Utilities	241.86			
8210 · Rent & Parking	670.00	8,143.00	-7,473.00	8.23%
<b>Total 8200 · Facility &amp; Equipment Expenses</b>	<u>1,111.84</u>	<u>13,843.00</u>	<u>-12,731.16</u>	<u>8.03%</u>
<b>7500 · Contract Service Expenses</b>				
7580 · Measurement/Verification/Eval.	6,000.00	30,000.00	-24,000.00	20.0%
<b>Total 7500 · Contract Service Expenses</b>	<u>6,000.00</u>	<u>30,000.00</u>	<u>-24,000.00</u>	<u>20.0%</u>
<b>7200 · Salaries &amp; Related Expenses</b>				
7255 · Health Compensation	0.00	10,000.00	-10,000.00	0.0%
7235 · Specific Assistance-Intern	225.00			
7230 · Pension Plan Contributions	315.38	6,650.00	-6,334.62	4.74%
7250 · Payroll taxes	1,143.39	11,150.00	-10,006.61	10.26%
7220 · Salaries & Wages	14,759.61	106,600.00	-91,840.39	13.85%
<b>Total 7200 · Salaries &amp; Related Expenses</b>	<u>16,443.38</u>	<u>134,400.00</u>	<u>-117,956.62</u>	<u>12.24%</u>
<b>8800 · Empowerment Grant Expenses</b>	83,333.33	1,200,000.00	-1,116,666.67	6.94%
<b>Total Expense</b>	<u>107,989.55</u>	<u>1,464,000.00</u>	<u>-1,356,010.45</u>	<u>7.38%</u>
<b>Net Ordinary Income</b>	<u>142,010.45</u>	<u>-24,080.00</u>	<u>166,090.45</u>	<u>-589.74%</u>
<b>Net Income</b>	<u><u>142,010.45</u></u>	<u><u>-24,080.00</u></u>	<u><u>166,090.45</u></u>	<u><u>-589.74%</u></u>