

Delaware Sustainable Energy Utility
Energy Empowerment
Cash Flow Profit & Loss Budget vs. Actual
As of June 30, 2020

	<u>Jul '19 - Jun 20</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Ordinary Revenue/Expense				
Revenue				
5185 · Exelon Fund Disbursement	100,000.00	100,000.00	0.00	100.0%
Total Income	<u>100,000.00</u>	<u>100,000.00</u>	<u>0.00</u>	<u>100.0%</u>
Gross Revenue	100,000.00	100,000.00	0.00	100.0%
Expense				
7500 · Contract Service Expenses				
7580 · Measurement/Verification/Eval.	0.00	0.00	0.00	0.0%
Total 7500 · Contract Service Expenses	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.0%</u>
8100 · Nonpersonnel Expenses				
8110 · Supplies	202.66	610.00	-407.34	33.22%
8130 · Telephone & telecomm	0.00	0.00	0.00	0.0%
8170 · Printing, Copying & Postage	250.00	0.00	250.00	100.0%
Total 8100 · Nonpersonnel Expenses	<u>452.66</u>	<u>610.00</u>	<u>-157.34</u>	<u>74.21%</u>
8300 · Travel, Meeting & Training Exp				
8310 · Travel & Lodging	365.77	400.00	-34.23	91.44%
8320 · Meeting Expenses	125.00	430.00	-305.00	29.07%
Total 8300 · Travel, Meeting & Training Exp	<u>490.77</u>	<u>830.00</u>	<u>-339.23</u>	<u>59.13%</u>
8500 · Other Admin. Expenses				
8400 · Marketing/Public Relations	4,463.73	6,060.00	-1,596.27	73.66%
8560 · Outside Computer Services	425.00	1,000.00	-575.00	42.5%
8570 · Legal Advertising	2,398.82	2,430.00	-31.18	98.72%
8580 · Energy Empowerment Admin Fee	4,000.00	8,000.00	-4,000.00	50.0%
Total 8500 · Other Admin. Expenses	<u>11,287.55</u>	<u>17,490.00</u>	<u>-6,202.45</u>	<u>64.54%</u>
8200 · Facility & Equipment Expenses				
8210 · Rent & Parking	5,407.50	3,390.00	2,017.50	159.51%
8220 · Utilities	918.40			
8230 · Office Equipment	3,795.00	1,800.00	1,995.00	210.83%
8350 · Vehicle Lease & Expenses	0.00	0.00	0.00	0.0%
Total 8200 · Facility & Equipment Expenses	<u>10,120.90</u>	<u>5,190.00</u>	<u>4,930.90</u>	<u>195.01%</u>
7200 · Salaries & Related Expenses				
7220 · Salaries & Wages	44,726.17	43,800.00	926.17	102.12%
7230 · Pension Plan Contributions	946.14	2,960.00	-2,013.86	31.96%
7235 · Specific Assistance-Intern	2,047.50	1,500.00	547.50	136.5%
7250 · Payroll taxes	3,469.23	4,150.00	-680.77	83.6%
7255 · Health Compensation	0.00	0.00	0.00	0.0%
Total 7200 · Salaries & Related Expenses	<u>51,189.04</u>	<u>52,410.00</u>	<u>-1,220.96</u>	<u>97.67%</u>
Total Expense	<u>73,540.92</u>	<u>76,530.00</u>	<u>-2,989.08</u>	<u>96.09%</u>
Net Ordinary Revenue	<u>26,459.08</u>	<u>23,470.00</u>	<u>2,989.08</u>	<u>112.74%</u>
Net Income	<u>26,459.08</u>	<u>23,470.00</u>	<u>2,989.08</u>	<u>112.74%</u>