

Delaware Sustainable Energy Utility
Energy Empowerment Grant Program
Cash Flow Profit & Loss Budget vs. Actual
As of October 31, 2020 (33% Lapsed)

	<u>Sep - Oct 20</u>	<u>Jul - Oct 20</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Ordinary Income/Expense					
Income					
5185 · Exelon Fund Disbursement	300,000.00	550,000.00	1,439,920.00	-889,920.00	38.2%
Total Income	<u>300,000.00</u>	<u>550,000.00</u>	<u>1,439,920.00</u>	<u>-889,920.00</u>	<u>38.2%</u>
Gross Profit	300,000.00	550,000.00	1,439,920.00	-889,920.00	38.2%
Expense					
8300 · Travel, Meeting & Training Exp					
8310 · Travel & Lodging	0.00	0.00	1,000.00	-1,000.00	0.0%
8320 · Meeting Expenses	0.00	0.00	2,000.00	-2,000.00	0.0%
Total 8300 · Travel, Meeting & Training Exp	<u>0.00</u>	<u>0.00</u>	<u>3,000.00</u>	<u>-3,000.00</u>	<u>0.0%</u>
8100 · Nonpersonnel Expenses					
8110 · Supplies	246.76	298.76	1,200.00	-901.24	24.9%
8170 · Printing, Copying & Postage	0.00	0.00	1,000.00	-1,000.00	0.0%
Total 8100 · Nonpersonnel Expenses	<u>246.76</u>	<u>298.76</u>	<u>2,200.00</u>	<u>-1,901.24</u>	<u>13.58%</u>
8500 · Other Admin. Expenses					
8400 · Marketing/Public Relations	500.00	1,549.00	20,000.00	-18,451.00	7.75%
8560 · Outside Computer Services	699.00	699.00	1,457.00	-758.00	47.98%
8570 · Legal Advertising	0.00	0.00	1,500.00	-1,500.00	0.0%
8580 · Energy Empowerment Admin Fee	0.00	0.00	57,600.00	-57,600.00	0.0%
Total 8500 · Other Admin. Expenses	<u>1,199.00</u>	<u>2,248.00</u>	<u>80,557.00</u>	<u>-78,309.00</u>	<u>2.79%</u>
8200 · Facility & Equipment Expenses					
8210 · Rent & Parking	2,025.00	2,695.00	8,143.00	-5,448.00	33.1%
8220 · Utilities	241.88	483.74			
8230 · Office Equipment	0.00	199.98	1,000.00	-800.02	20.0%
8350 · Vehicle Lease & Expenses	0.00	0.00	4,700.00	-4,700.00	0.0%
Total 8200 · Facility & Equipment Expenses	<u>2,266.88</u>	<u>3,378.72</u>	<u>13,843.00</u>	<u>-10,464.28</u>	<u>24.41%</u>
7500 · Contract Service Expenses					
7580 · Measurement/Verification/Eval.	6,000.00	6,000.00	30,000.00	-24,000.00	20.0%
Total 7500 · Contract Service Expenses	<u>6,000.00</u>	<u>6,000.00</u>	<u>30,000.00</u>	<u>-24,000.00</u>	<u>20.0%</u>
7200 · Salaries & Related Expenses					
7220 · Salaries & Wages	20,386.55	35,146.16	106,600.00	-71,453.84	32.97%
7230 · Pension Plan Contributions	499.98	815.36	6,650.00	-5,834.64	12.26%
7235 · Specific Assistance-Intern	0.00	225.00			
7250 · Payroll taxes	1,559.91	2,703.30	11,150.00	-8,446.70	24.25%
7255 · Health Compensation	0.00	0.00	10,000.00	-10,000.00	0.0%
Total 7200 · Salaries & Related Expenses	<u>22,446.44</u>	<u>38,889.82</u>	<u>134,400.00</u>	<u>-95,510.18</u>	<u>28.94%</u>
8800 · Empowerment Grant Expenses	100,000.00	183,333.33	1,200,000.00	-1,016,666.67	15.28%
Total Expense	<u>132,159.08</u>	<u>234,148.63</u>	<u>1,464,000.00</u>	<u>-1,229,851.37</u>	<u>15.99%</u>
Net Ordinary Income	<u>167,840.92</u>	<u>315,851.37</u>	<u>-24,080.00</u>	<u>339,931.37</u>	<u>-1,311.68%</u>
Net Income	<u>167,840.92</u>	<u>315,851.37</u>	<u>-24,080.00</u>	<u>339,931.37</u>	<u>-1,311.68%</u>