# FINANCIAL STATEMENTS AND ACCOUNTANTS' COMPILATION REPORT

**SEPTEMBER 30, 2010** 

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CERTIFIED
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#### Accountants' Compilation Report

To the Board of Directors of Sustainable Energy Utility, Inc.

We have compiled the accompanying statement of financial position of Sustainable Energy Utility, Inc. (a nonprofit organization) as of September 30, 2010, the related statements of activities for the nine months then ended, and the accompanying schedules of supplementary information, which are presented only for additional analysis, in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants.

A compilation is limited to presenting in the form of financial statements information that is the representation of management. We have not audited or reviewed the accompanying financial statements and supplementary schedules and, accordingly, do not express an opinion or any other form of assurance on them.

Management has elected to omit substantially all of the disclosures required by generally accepted accounting principles. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the organization's financial position, results of operations, and cash flows. Accordingly, these financial statements are not designed for those who are not informed about such matters.

We are not independent with respect to Sustainable Energy Utility, Inc.

October 5, 2010 Wilmington, Delaware

# STATEMENT OF FINANCIAL POSITION SEPTEMBER 30, 2010

ASSETS	
Cash and Cash Equivalents	
Checking	
Regional Greenhouse Gas Initiative	\$ 100
SEE ARP ARRA Appliance Rebate	100
SEP ARRA Financing Programs	100
	J
Total Checking	300
Money Market	
Regional Greenhouse Gas Initiative	6,298,380
SEE ARP ARRA Appliance Rebate	141,055
SEP ARRA Financing Programs	9,009,702
SEP ARRA Incentive Programs - (\$1,977 Due to SEE ARP ARRA Appliance Rebate)	1,285,098
Total Money Market	16,734,235
Total Cash and Cash Equivalents	16,734,535
Governmental Grants Receivable	
Regional Greenhouse Gas Initiative	1,085,992
SEP ARRA Financing Programs	3,000,000
SEP ARRA Incentive Programs	6,365,000
321 Tradit Modelli Tograms	0,505,000
Total Governmental Grants Receivable	10,450,992
Deposits	
Regional Greenhouse Gas Initiative Loan Origination Fees	25,000
SEE ARP ARRA Appliance Rebate	190,500
SEP ARRA Incentive Programs	110,000
Total Deposits	325,500
6 / N	
TOTAL ASSETS	\$ 27,511,027

LIABILITIES	
Accrued Liabilities	(3)
RGGI	\$ 3,372
SEE ARP ARRA Appliance Rebate	2,440
SEP ARRA Incentive Programs	125
	AUF
Total Accrued Liabilities	\$ 5,937
	1
TOTAL LIABILITIES	\$ 5,937
NET ASSETS	
Unrestricted Net Assets	
Regional Greenhouse Gas Initiative	7,406,100
Temporarily Restricted Net Assets	
SEE ARP ARRA Appliance Rebate Program	331,192
Residential Renewable Energy Lending Program	1,000,000
Residential Energy Efficiency Lending Program	2,000,000
Commercial/Industrial Lending Program	2,002,178
Nonprofit/Small MUSH Lending Program	2,502,723
Nonresidential Renewables Lending Program	1,001,089
Low Income Multi-Family Lending Program	3,503,812
Appliance Rebate Incentive Program	257,367
Residential Lighting Markdown Incentive Program	1,200,745
Residential New Construction Incentive Program	300,131
Residential Energy Efficiency Incentive Program	4,000,457
Commerical/Industrial Incentive Program	999,133
Nonprofit/Small MUSH Incentive Program	1,000,163
TOTAL NET ASSETS	27,505,090
TOTAL LIABILITIES AND NET ASSETS	\$ 27,511,027

# STATEMENT OF ACTIVITIES MONTH ENDED SEPTEMBER 30, 2010

	Unrestricted	Te			
	Regional Greenhouse Gas Initiative	SEE ARP ARRA Appliance Rebate SEP ARRA Financing Programs		SEP ARRA Incentive Programs	Total
REVENUES					
Governmental Grants	£ 1,020,204	6	. /		
Governmental Grants	\$ 1,039,394	\$ -	\$ -	<u>\$</u> -	\$ 1,039,394
EXPENSES					
Program Services					
Rebates	3,000	23,385	A -	1,423	27,808
Supporting Services					
Contract Administrator Fees	20	-	-	-	-
Fiscal Agent Fees	3,373	\ - '	-	-	3,373
Program Vendor Fees	-	- 1	-	-	-
Legal Fees	-	( ) -	-	-	
Bank Fees	100	-	-	62	62
	*				
TOTAL EXPENSES	6,373	23,385		1,485	31,243
OTHER INCOME					
Interest Income	2,610	91	3,332	465	6,498
merest meone	2,010	- 91	3,332	403	0,498
CHANGE IN NET ASSETS	1,035,631	(23,294)	3,332	(1,020)	1,014,649
NET ASSETS AT BEGINNING OF PERIOD	6,370,469	354,486	12,006,470	7,759,016	26,490,441
NET ASSETS AT END OF PERIOD	\$ 7,406,100	\$ 331,192	\$ 12,009,802	\$ 7,757,996	\$ 27,505,090
( 7b, 7					

## STATEMENT OF ACTIVITIES

#### NINE MONTHS ENDED SEPTEMBER 30, 2010

	Unrestricted	Te			
	Regional Greenhouse Gas Initiative	SEE ARP ARRA Appliance Rebate	SEP ARRA Financing Programs	SEP ARRA Incentive Programs	Total
REVENUES					
Governmental Grants	\$ 3,986,684	\$ 835,500	\$ 12,000,000	\$ 8,000,000	\$ 24,822,184
EXPENSES					
Program Services					
Rebates	121,300	504,955	~~ ·	243.748	870,003
Supporting Services		W 1			
Contract Administrator Fees	715,871	1	-	2	715,871
Fiscal Agent Fees	28,018	- V	-	-	28,018
Program Vendor Fees	1,170,307	- 1	-	-	1,170,307
Legal Fees	67,048	C .	1-1	_	67,048
Bank Fees	60	54	_	88	202
		7			
TOTAL EXPENSES	2,102,604	505,009	· ·	243,836	2,851,449
OTHER INCOME Interest Income	14,220	701	9,802	1,832	26,555
CHANGE IN NET ASSETS	1,898,300	331,192	12,009,802	7,757,996	21,997,290
NET ASSETS AT BEGINNING OF PERIOD	5,507,800	2	_		5,507,800
		9			( )
NET ASSETS AT END OF PERIOD	\$ 7,406,100	\$ 331,192	\$ 12,009,802	\$ 7,757,996	\$ 27,505,090

#### STATEMENT OF CASH FLOWS

#### MONTH AND NINE MONTHS ENDED SEPTEMBER 30, 2010

CASH FLOWS FROM OPERATING ACTIVITIES	1,000,00	onth Ended ptember 30, 2010		Ended eptember 30, 2010
Change in Net Assets	\$	1,014,649	\$	21,997,290
Adjustments to Reconcile Change in Net Assets to Net Cash from Operating Activities Changes in Assets				
Accounts Receivable		(1,035,217)		(4,751,373)
Deposits		-		(325,500)
Changes in Liabilities				
Accrued Liabilities		(891,673)		(277,416)
NET CASH FROM OPERATING ACTIVITIES	X	(912,241)		16,643,001
NET CHANGE IN CASH AND CASH EQUIVALENTS		(912,241)		16,643,001
CASH AND CASH EQUIVALENTS - Beginning	w)	17,646,776	73	91,534
CASH AND CASH EQUIVALENTS - Ending	\$	16,734,535	\$	16,734,535

SUPPLEMENTARY INFORMATION

# SUSTAINABLE ENERGY UTILITY, INC. SCHEDULE OF SEP ARRA FINANCING ASSETS SEPTEMBER 30, 2010

Checking	
SEP ARRA Financing Programs	\$ 100
Money Market	
Commercial/Industrial Lending Program	\$ 2,002,078
Nonprofit/Small MUSH Lending Program	2,502,723
Nonresidential Renewables Lending Program	1,001,089
Low Income Multi-Family Lending Program	3,503,812
Total Money Market	\$ 9,009,702
Governmental Grants Receivable	
Residential Renewable Energy Lending Program	\$ 1,000,000
Residential Energy Efficiency Lending Program	2,000,000
Total Contributions Receivable	\$ 3,000,000

#### SUSTAINABLE ENERGY UTILITY, INC. SCHEDULE OF SEP ARRA INCENTIVE ASSETS SEPTEMBER 30, 2010

Money Market	
Appliance Rebate Incentive Program	\$ 59,542
Residential Lighting Markdown Incentive Program	415,672
Residential New Construction Incentive Program	120,131
Residential Energy Efficiency Incentive Program	420,457
Commercial/Industrial Incentive Program	119,133
Nonprofit/Small MUSH Incentive Program	150,163
Total Money Market	\$ 1,285,098
Governmental Grants Receivable	
Appliance Rebate Incentive Program	\$ 200,000
Residential Lighting Markdown Incentive Program	675,000
Residential New Construction Incentive Program	180,000
Residential Energy Efficiency Incentive Program	3,580,000
Commercial/Industrial Incentive Program	880,000
Nonprofit/Small MUSH Incentive Program	 850,000
Total Governmental Grants Receivable	\$ 6,365,000
Deposits	
Residential Lighting Markdown Incentive Program	\$ 110,000

# SUSTAINABLE ENERGY UTILITY, INC. SEP ARRA FINANCING PROGRAMS ACTIVITIES

## MONTH ENDED SEPTEMBER 30, 2010

	Residential Renewable Energy Lending	Residential Energy Efficiency Lending	Commercial/ Industrial Lending	Nonprofit/ Small MUSH Lending	Non- residential Renewables Lending	Low Income Multi-Family Lending	Total
REVENUES							
Governmental Grants	\$ -	\$ -	\$ -	\$ /-	<u>\$</u> -	<u> </u>	<u>\$</u> -
EXPENSES							
Program Services							
Rebates	ž.	4		, man	-	-	
Supporting Services							
Contract Administrator Fees	-		JK.		-		_
Fiscal Agent Fees			N	<b>.</b>	2	12	2
Program Vendor Fees	-		14	-			
Legal Fees	~	-	W 1	2	2	9	2
Bank Fees			_ ( ) -	-	-	-	-
TOTAL EXPENSES		• A.	<u>J.</u>				
OTHER INCOME							
Interest Income		<u> </u>	740	926	370	1,296	3,332
CHANGE IN NET ASSETS	G		740	926	370	1,296	3,332
NET ASSETS AT							
BEGINNING OF PERIOD	1,000,000	2,000,000	2,001,438	2,501,797	1,000,719	3,502,516	12,006,470
NET ASSETS AT							*
END OF PERIOD	\$ 1,000,000	\$ 2,000,000	\$ 2,002,178	\$ 2,502,723	\$ 1,001,089	\$ 3,503,812	\$ 12,009,802

#### SUSTAINABLE ENERGY UTILITY, INC. SEP ARRA FINANCING PROGRAMS ACTIVITIES NINE MONTHS ENDED SEPTEMBER 30, 2010

	Residential Renewable Energy Lending	Residential Energy Efficiency Lending	Commercial/ Industrial Lending	Nonprofit/ Small MUSH Lending	Non- residential Renewables Lending	Low Income Multi-Family Lending	Total
REVENUES							
Governmental Grants	\$ 1,000,000	\$ 2,000,000	\$ 2,000,000	\$ 2,500,000	\$ 1,000,000	\$ 3,500,000 \$	12,000,000
EXPENSES Program Services							
Rebates	17	-	-	/~~·	-	-	-
Supporting Services							
Contract Administrator Fees Fiscal Agent Fees			-			ε 2	50
Program Vendor Fees	-	-	X.		-	-	_
Legal Fees	-	-	10 10	-	-	-	-
Bank Fees		151	_ ( ) -		-	-	-
TOTAL EXPENSES		• .	<u>J.</u>				
OTHER INCOME							
Interest Income		A \	2,178	2,723	1,089	3,812	9,802
CHANGE IN NET ASSETS	1,000,000	2,000,000	2,002,178	2,502,723	1,001,089	3,503,812	12,009,802
NET ASSETS AT BEGINNING OF PERIOD							
NET ASSETS AT END OF PERIOD	\$ 1,000,000	\$ 2,000,000	\$ 2,002,178	\$ 2,502,723	\$ 1,001,089	\$ 3,503,812 \$	12,009,802

# SEP ARRA INCENTIVE PROGRAMS ACTIVITIES

# MONTH ENDED SEPTEMBER 30, 2010

s	Appliance Rebate Incentive	Residential Lighting Markdown Incentive	Residential New Construction Incentive	Residential Energy Efficiency Incentive	Commerical/ Industrial Incentive	Nonprofit/ Small MUSH Incentive	Total
REVENUES							
Governmental Grants	s <u>-</u>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
EXPENSES							
Program Services							
Rebates	425				998		1 422
Supporting Services	423	554	-	( ) ( ) ( ) ( ) ( ) ( )	990	-	1,423
Contract Administrator Fees	2			K W			
Fiscal Agent Fees		-		_	-		
Program Vendor Fees	_	-	×	-	-	-	-
Legal Fees		<u>-</u>	~ · · · ·	· .	-	-	
Bank Fees	62	-	( - 1	-	-	-	- (2
Dank I ces	02		<del></del>				62
TOTAL EXPENSES	487		(4).		998		1,485
OTHER INCOME							·
	17	140	٠. د ا		72	122	
Interest Income	17	148	45	155	45	55	465
CHANCE IN NET ACCETS		N. I.	22	1000	12020	720	
CHANGE IN NET ASSETS	(470)	148	45	155	(953)	55	(1,020)
NET ASSETS AT BEGINNING OF PERIOD	0.55.005						
BEGINNING OF PERIOD	257,837	1,200,597	300,086	4,000,302	1,000,086	1,000,108	7,759,016
NET ASSETS AT							
www.co.co.co.	\$ 257,367	\$ 1,200,745	\$ 300,131	\$ 4.000,457	\$ 999,133	\$ 1,000,163	\$ 7.757.996
	7	1,200,713	500,131	\$ 4,000,437	ψ 777,133	Ψ 1,000,103	9 1,131,990

#### SUSTAINABLE ENERGY UTILITY, INC. SEP ARRA INCENTIVE PROGRAMS ACTIVITIES NINE MONTHS ENDED SEPTEMBER 30, 2010

	Appliance Rebate Incentive	Residential Lighting Markdown Incentive	Residential New Construction Incentive	Residential Energy Efficiency Incentive	Commerical/ Industrial Incentive	Nonprofit/ Small MUSH Incentive	Total
REVENUES							
Governmental Grants	\$ 500,000	\$ 1,200,000	\$ 300,000	\$ 4,000,000	\$ 1,000,000	\$ 1,000,000	\$ 8,000,000
EXPENSES							
Program Services							
Rebates	242,750	-	-	/45	998	9	243,748
Supporting Services							
Contract Administrator Fees	-	-	-		-	-	-
Fiscal Agent Fees	-	-	1	- (100	-		-
Program Vendor Fees	(8)	-	195 <sub>0</sub>	-	ā	5	-
Legal Fees	14	1-1	P -	-	-	-	7=
Bank Fees	69	19					88
TOTAL EXPENSES	242,819	19	<u>Q</u>		998		243,836
OTHER INCOME							
Interest Income	186	764	131	457_	131	163	1,832
CHANGE IN NET ASSETS	257,367	1,200,745	300,131	4,000,457	999,133	1,000,163	7,757,996
NET ASSETS AT BEGINNING OF PERIOD					5		
NET ASSETS AT END OF PERIOD	\$ 257,367	\$ 1,200,745	\$ 300,131	\$ 4,000,457	\$ 999,133	\$ 1,000,163	\$ 7,757,996