



Executive Director's Report

May – June 2015

- **Annual Report** – Our first Annual Report (2014) was published and distributed to Governor Markel and the Legislature in accordance with state law.
Hiring and Office Move – Suzanne Sebastian joined the DESEU team as the Program Manager on June 1, 2015. We have also moved into our new and larger office space in Dover at the Duncan Center at 500 W. Loockerman, Suite 400.
- **Measure, Verification, and Evaluation (MV&E) Study** - The Cadmus study is well underway. Cadmus staffers are finalizing the program evaluation tool, program portfolio plan template, and program targets. Some recommendations will be presented at the July Board meeting.
- **Energy Efficiency Advisory Committee (EEAC)** - The committee continues to discuss candidate programs, the EMV regulations, and 3 year portfolios for utility funded energy efficiency programs. Recently discussions have turned to the appropriate model for program delivery.
- **Pre-weatherization Program** – A budget has been agreed to. A draft contract has been developed and is being reviewed by Catholic Charities. The goal is to still start in the Fall, progress has been slow.
- **Assisted Home Performance with Energy Star Program** – This program has now been designed and funded. We are working on launching the marketing and education aspects of the program.
- **2011 Bond Issue: Actual Savings Analysis** –Phase II of the study is now complete. Phase II looked at actual billing data. So far, Phase II is validating the Phase I conclusion that the work funded in 2011 is saving more than anticipated, overall about 3% more.
- **Second Bond Issue** – I previously reported in April that Governor Markell asked Finance Secretary Cook to develop, with the SEU, a “Green Light” letter to set forth parameters for a second bond issue. Since then I’ve had one meeting with OMB to discuss how the second round of performance contracts can be improved. We have not had a meeting with the Finance team yet.
- **Chase Center ESPC loan** – We have been working with the Chase Center on funding a \$2.7 million dollar energy performance contract through the Delaware Community Investment Corporation. The DCIC works with banks to fund projects that meet Community Reinvestment Act requirements. We believed the Chase Center was a good candidate for this funding because it is located in a redevelopment area; however, jobs and services for low and moderate income people was not strong enough for Banks. Because this is a solid project from an energy savings and financial risk perspective, I decided to take this through our own loan committee later this month for possible financing.
- **Solar Resiliency Pilot Program** – The RFP for solar developers has been delayed because we learned that any projects involving public schools must go through a review with OMB. After several meetings it was decided that the OMB process is too long so we dropped the two public schools and substituted two additional fire companies. We hope to now have the RFP out in August.
- **Green Banking Study** –The Coalition for Green Capital is finalizing their Phase II study; they have completed their stakeholder interviews and review of energy financing programs. I expect a report in July or early August.
- **Net Zero Energy Manufactured Housing Study** – The project has not started, but we are planning a possible trip to Vermont to review their program and product.