

The following is a general summary of my activities:

- **Personnel Policy and Travel Policy** – We developed draft policies and will present them to the Board. This will be the last two policies we will need to apply for our “Standard of Excellence” recognition.
- **Measure, Verification, and Evaluation (MV&E) Study:** A kick off meeting was held on March 5th with Cadmus where we provided an overview of the current programs and better defined the scope.
- **Energy Efficiency Advisory Committee (EEAC)** – This committee was created as a result of SB150\HA2. Its purpose is to guide and develop “candidate programs” for Delaware “energy providers” (utilities) to consider in their required 3 year energy efficiency program plans. Joe Schorah was appointed as the SEU’s second representative. The committee has begun discussing program targets and has taken suggestions for candidate programs from committee members.
- **Low-Mod Income Program Development** – We have begun moving forward with two of the four programs recommended by the Ad Hoc Low-Income Program committee. First, we have received a proposal from Catholic Charities for a SEU funded Pre-weatherization Home Assistance Program. This program will be reviewed at the upcoming Board meeting. Second, we have begun discussions with ICF to develop an Assisted Home Performance with Energy Star Program that will provide greater rebates and lower cost energy audits to income qualified individuals.
- **2011 Bond Issue: Actual Savings Analysis** – This analysis will show actual savings to date from projects funded by the 2011 Bonds. Secretary of State Tom Cook requested this analysis to help determine the efficacy of the program. This study will be completed within the next week and will send copies to members of the Board. We are planning to present the findings to Secretary Cook later this month. The study has found that the actual energy savings are on target to meet and exceed project savings around 2%.
- **Exelon-Pepco Holdings Merger Intervention** – Our effort to intervene are now complete, and the matter will go to the PSC next month for approval. Our stipulated agreement does the following: 1) Proceed in a good faith effort to determine whether the SEU can and should cost effectively run DPL energy efficiency programs; 2) agreed that SEU will be the clearinghouse of information; 3) agreement regarding marketing support for our programs; 4) an agreement to further study on-bill payment services; 5) agreement to cooperate with a study of LED lighting tariffs and financing; 6) provide saving analysis assistance; 7) a clear process for renewable energy interconnections with some specific agreements regarding battery backup systems.
- **Net Zero Energy Manufacture Home Study** – Phase I of the study has been completed and will be presented to the Board at March’s meeting along with a proposal for the second phase of the study.
- **Home Performance with Energy Star for Downtown Development Districts** – The State recently established official “Downtown Development Districts” in Wilmington, Dover, and Seaford. A number of special programs have been set up for these districts. We launched a modification of our HPwES program in support of this effort. Within these districts we are increasing rebates, reducing the cost of audits, and expanding the program to small mixed use buildings.

- **Faith Efficiency Program** - I have agreed to fund a small pilot program in partnership with Interfaith Power and Light that is both an audit program for small and medium Houses of Worship (HOW) and a marketing program for our Home Performance Program and our Low Interest Low Program. For less than \$10,000 Interfaith will work with 14 houses of worship by conducting an audit, getting them started on Energy Star Portfolio Manager and counsel them on grants and the SEU Low Interest Loan Program. In turn, they will host an education workshop about the SEU's Home Performance Program for their congregation and community.

Program Updates

- **Home Performance with Energy Star:** To date, 400 audits are completed, this 125 more than last report; 111 jobs are complete, up from 65 jobs in the last report.
- **Green for Green Program:** 167 rebates paid to date. We have paid out \$528,500 in rebates. The program appears to be on target for fully realizing its budgeted allocation.
- **Low Interest Loan Program for Businesses and Non-profits.** We have closed on \$499,000 for financing a solar array the project is complete and are now receiving loan payments. We closed on a \$480,000 light project for an office park; the project is now under construction. We also have an \$898,260 loan for energy efficiency improvements in a Wilmington Office Building that is moving towards closing. We have two new applications one for a lighting project in Dover and small Solar Project in Kent County. .
- **Energy Assessment Program for Business and Non-Profits.** We have completed twenty two (22) assessments. Most recently the City of New Castle Municipal Service Building and the Milford Community Center. Thus far the assessments have discovered \$648,000 in annual energy savings.
- **Green Ribbon Schools Pathway Program.** The eight (8) pilot schools have completed their audits. The audits discovered \$398,811 in potential utility bill savings equivalent to 16,695 MMBTU of energy use. The school will be wrapping up there sustainability projects and we will be schedule the award for later this year.
- **DCIC-SEU Loans for Non-profits and Low Income Communities.** We are nearing completion on our review of a \$2.5M loan application for a large non-profit. It is now going through final underwriting reviews.
- **Upfront SREC Purchase Program** – Of the \$1.5 million reserved for this program 60% or \$904,000 has been reserved by applicants. We started purchasing SRECs in December 2014.
- **Agricultural Marketing** – Marketing material has been developed and Ensave has begun contacting agricultural producers in Delaware, they have access to over 100 farms with completed audits. We have found some interest in our loan program particularly for producers who have been award USDA grants but are need access for bridge financing.
- **Solar Plus Resiliency** – We received 15 applications from a number of fire companies, schools, and a police station. These applications are being screened and site visits will be scheduled this month.
- **Green Banking** –The Coalition for Green Capital has completed their Phase 1 “legal and regulatory” review. The results will be presented during the March Board meeting. The purpose of the review is to determine what opportunities and barriers exist in Delaware for the SEU to form a “Delaware Green Bank” as a subsidiary corporation.