

Executive Director's Report

March and April 2019

- Property Assessed Clean Energy (PACE) Program After the Board approved the PACE guidelines in March, we began meetings with county attorneys to go over the proposed county participation agreements. We have had several meetings with the New Castle County attorney who has expressed some concerns and a number of questions. We continue to work with him on suggested changes. The process of working with the attorneys is taking longer than planned. We have launched the Energize Delaware C-PACE website at https://www.delawarecpace.org/. The website makes it clear that we are still under development. I have been contacted by several contractors and PACE financiers expressing interest in projects in Delaware.
- Exelon Settlement Funds Low-Income Program The RFP proposal for the DESEU to manage the \$4 million settlement fund was submitted. It was announced at the May Energy Efficiency Advisory Committee that our proposal was one of two (2) that were accepted. The proposal review committee has a goal of completing its evaluation of the proposals by the end of May. I was informed that we should expect to get clarifying questions sometime in May.
- Energy Efficiency Master Lease I have been working with Doug Bacher, our financial advisor, and Baird Brown, our bond counsel on an RFP for the Energy Efficiency Master Lease Financier. The RFP will be released in May, there may be a need for a special meeting of the Board or the Executive Committee to review the proposals during our summer break. I will also seek input from the Finance Committee.
- Associate Program Manager Job Posting The position has been posted on our website and will be
 advertised in the News Journal and other media outlets in May. We hope to have someone on board
 before July. You can view the job posting at https://www.energizedelaware.org/home/careers/. Please
 let people know we are seeking to fill this position.
- Brand Awareness Campaign I hope everyone has had a chance to see our new website at https://www.energizedelaware.org/. It has a whole new look and contains many of the videos we produced. I also hope that everyone has at least seen or heard one of the print ads, radio spots, billboards, or social media posts that we have been running over the past month. Please let me know if you have.
- **2019 SREC Auction** The Public Service Commission has approved moving forward with the 2019 SREC Auction. The auction will be open in June and the results will be announced in July. Once again, we are seeking bids for 20,000 SRECs.